

LifeCycle Lease

Optimize the management
of your dynamic IT and Telecom
infrastructure

Benefits for you

LifeCycle Lease is the ideal solution if you are looking for flexibility in your replacement strategy, administrative simplification and clear insight into the actual costs related to the use of your IT and Telecom equipment.

Customized replacement

- Do you want to replace your PDA's after 18-24 months, your laptops after 30 months and your telephone system after 60 months? No problem! With LifeCycle Lease you include all your hardware with different lifecycles in a single lease agreement. Based on your own replacement strategy, we draw up a customized LifeCycle Lease contract that covers the number of lifecycles you want.
- You can add new lifecycles, change your IT and Telecom equipment in accordance with the desired lifespan, or replace them earlier or later. You immediately know what the financial consequences will be.

Simplifying your administration

- Econocom provides for the registration and payment of all your suppliers' invoices. For your part, the administrative task is limited to approving the invoice.
- Because all lifecycles are covered by the same lease contract, you will periodically receive only one invoice for all IT and Telecom purchases, with the amounts split up by lifecycle.

Optimization

- If you wish, Econocom will take over the hardware you have already purchased at its net book value, which not only enables you to change over to newer technology, but also to enjoy the benefits of a one-time cash injection.
- Better control of the lifecycles of your IT and Telecom equipment can result in lower maintenance costs.

Optimum control

- The lease costs and the end-date for each asset remain the same through the lifetime of the contract, which gives you better insight into the costs per leased asset. So the cost of using IT and Telecom equipment can easily be allocated internally.
- New investments, planned disposals and any changes to different lifecycles will be discussed with you during the bi-annual assessment. Your lease contract will be adjusted in accordance with this new information.



**Optimum flexibility
in your replacement strategy**

**Optimum control of different
lifecycles**

**Availability of the latest
technology without extra
costs**

**Overview of investments
made and actual costs**

**Reduction of your
administrative burden**

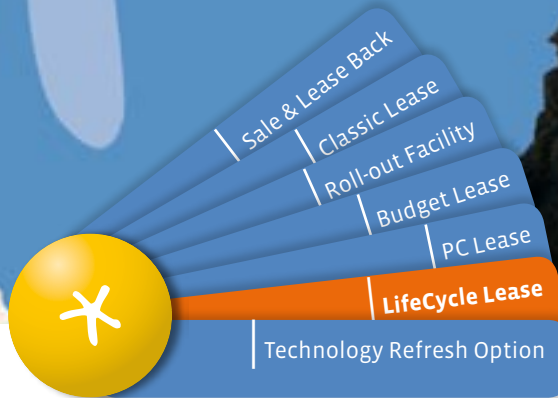
**Flexibility: ability to modify
lifecycles between periods**

**Off balance sheet, IFRS/IAS-
compliant financing**

**Advice, expertise and
service from the European
market leader**

Solutions

*IT Financial Services offers you
a wide range of solutions*



Management Solutions

- **E-procurement:** Management of requisitions and orders
- **Financial management:** Planning, cost control and internal invoicing
- **Asset management:** IMAC
- **Lifecycle management:** Follow-up and control of asset lifecycles
- **Management reporting and information**
- **Optimization of processes and procedures**

 LifeCycle Lease

Operational Solutions

- **Asset Reporting**
- **Budget Reporting**
- **Invoice Reporting**
- **Budget monitoring and control**
- **Management of purchased assets**
- **Logistics related to asset removal**

Financial Solutions

- **Off balance sheet financing**
- **Cash injection**
- **Remarketing**
- **Expertise regarding financial regulations**
- **Follow-up of supplier invoices**
- **Insurance**

