



[www.econocom.com](http://www.econocom.com)

**econocom**\*  
mobility on demand

IT FINANCIAL SERVICES



Optimize  
the use  
of your IT and Telecom  
infrastructure

**econocom**\*  
mobility on demand



# Moving with the times

**The market changes just as our way of working does. Life has become more mobile and increasingly we are working outside the boundaries of the traditional office environment.**

It is a challenge to properly manage the fixed and mobile IT and Telecom network taking into account the speed of technological developments and the continuous flow of new IT and Telecom equipment.

When is the right time to invest and how do I optimize my IT environment in line with the needs of my organization? Which users come into consideration first for new equipment and how do I ensure the equipment made available meets the expectations without exceeding the earmarked budget?

With more than 25 years of experience in the field of IT and financing solutions, Econocom is a reliable and independent partner. We will gladly advise you on making the right choice and will help you with any financial challenges you might face. Our solutions help you to figure out when it is best to invest, in what and more particularly why.

**Moving with the times means being able to work, wherever and whenever.**

● *more than 25 years of experience*

● *listed on Euronext in Brussels*

Efficiency

Mobility

Freedom

Adaptability

● *Econocom is...*

# IT FINANCIAL SERVICES

## Customer-oriented

We guarantee a personal approach. By establishing a close co-operation, we obtain an in-depth understanding of your organization and its specific wishes or challenges. Depending on your actual needs, the complexity and required flexibility we provide tailor-made financing solutions.

## Professional

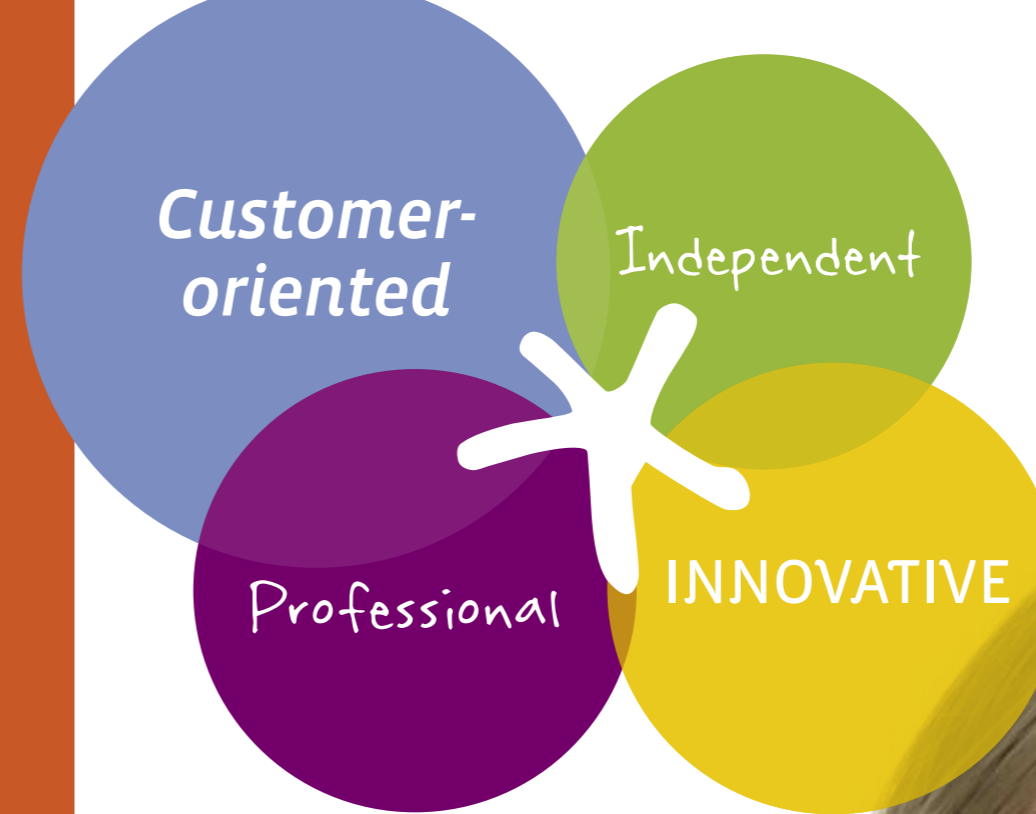
With more than 25 years experience in financial services and highly-trained employees, we guarantee reliability and expertise in our field. Of course, if needed and at your request, our financing solutions can also meet the financial laws and regulations, such as IFRS/IAS, US GAAP and Basel II.

## Innovative

The knowledge and creativity of our employees continuously results in innovative solutions. New trends offer new opportunities. New regulations imply new challenges. IT Financial Services detects the latest market trends and flexibly adapts its services to them.

## Independent

The largest independent financial service provider in Europe, IT Financial Services offers the highest level of flexibility. With our brand, bank and supplier independent solutions you determine in all freedom with whom and what IT and Telecom investments you make.



● *more than 11,000 clients*

● *offices in 8 European countries*



We advise

We offer  
expertise

We provide  
tailor-made  
solutions

We listen

# A new generation of Asset Management

IT Financial Services develops its services around 3 major aspects;

## #1

### Financing

Financial tailor-made solutions developed specifically to follow and **optimize** the life cycle of the equipment in your organization with a controllable and manageable budget

## #2

### Asset Management

Management information and reports in standard modules or tailor-made which provide a **transparent, precise and up-to-date** understanding of all used assets, all related purchase invoices and any costs

## #3

### Knowledge

Professional teams which in every stage of the project will advise you with specific **knowledge and expertise**

more than **900,000** managed assets

# Our **financing** solutions

## From a financial perspective

The financial impact of all our solutions is closely analyzed and monitored for your organization. Is off balance financing a possibility? Is a direct cash injection possible? Does the solution comply with financial laws and regulations? Econocom has been in the business for over 25 years and will expertly answer any questions. In this case it is probably nice to know that the answer to all these questions is 'yes'!

## From an operational perspective

A solution is only good when after the implementation, the management is optimal and the day-to-day processes have been simplified. We provide your organization with relevant online reports in the field of value, supplier, location and age of the used assets.

By the press of a button you can find out the status of supplier invoices or have obsolete equipment removed by us - in an ecologically-friendly way. It saves you a great deal of work!

## From a management perspective

Application of our financing solutions immediately strengthens your procurement procedures, simply because you can see what the available budget is and what stage of the life cycle your assets are at. We also offer clarity in the field of operational management, such as cost control and internal on-charges. Our solutions enable you to optimize processes and procedures considerably which benefits the development of your organization significantly!

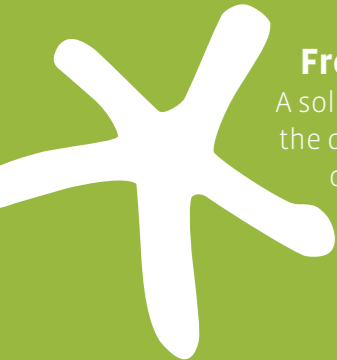
more than **150,000** recycled systems a year

Control

OPTIMIZATION

visibility

Flexibility



# Innovation\* is our keyword

Everything  
we do for you  
is based on our  
company values:

Face  
reality

Be  
enterprising

Share

Bounce  
back

Be responsible

From this we draw  
inspiration to always  
help you develop the  
best solutions and on  
these criteria we like  
to be judged. Our efforts  
and expertise are the  
foundation of a long-term  
business relation, and  
you are entitled to expect  
nothing but the best  
from us!

more than 2,300 employees

more than € 700 mio turnover

